July 29, 2019

U.S. Citizenship and Immigration Services   
California Service Center

**Re: Petition for L-1B Status  
File: WAC1920250144**

**Petitioner: Optum Services, Inc.  
Beneficiary: Himanshu Srivastava**

Dear Sir or Madam:

Enclosed please find our response to your officer’s Request for Evidence (RFE) in connection to the petition by Optum Services, Inc. seeking to obtain Mr. Himanshu Srivastava’s (“Mr. Srivastava”) temporary services in a specialized knowledge capacity as Software Engineer. My name Santosh Kumar Yadav, Manager Software Engineering and I directly supervise Mr. Srivastava in his role as an Application Developer (Software Engineer) at Optum Global Solutions (India) Private Limited. The following information and documentation is submitted in response to the request for evidence regarding Mr. Srivastava’s position at Optum India.

**Responses to Specific Questions/Requests**

**RFE Request: Specialized Knowledge Position Abroad:**

**Response:**

Mr. Srivastava was employed in the specialized knowledge capacity of Application Developer (Software Engineer) with Optum Global Solutions (India) Private Limited (“Optum India”) from April 22, 2013 to August 18, 2017 and from December 30, 2017 to May 31, 2018. In this specialized knowledge position, Mr. Srivastava obtained extensive experience with Optum’s proprietary applications, playing a key role in the continued maintenance, development, testing, and improvement of the United Health One (UHOne) 2.0 application, UHOne Facets batch, and Framework, Financial Tagging System (FTS), ensuring these applications meet Optum's demanding standards for privacy and security as required by strict internal policies and industry-specific regulations. He created efficient, high performance enhancements to these proprietary Optum applications, enhancements that address and achieve specific Optum customer goals. He utilized his specialized knowledge of these existing Optum technologies to quickly and effectively design, develop, and implement new features that build on existing functionality, and serving as the Subject Matter Expert, and developed Mule and Talend development framework from scratch to be used by cross-sectional teams within Optum and UnitedHealth Group.

Mr. Srivastava has been a part of the UHOne 2.0 application, UHOne Facets Batch framework, Financial Tagging System (FTS), and related proprietary applications since he first began working for Optum and has since played a key role in the design of the architecture and framework of the proprietary application. Mr. Srivastava has dedicated his time at Optum specifically working within Optum business requirements and healthcare domain to build the proprietary UHOne 2.0 and Dental Facets system from scratch. Within the Dental Facets system Mr. Srivastava specifically focuses on the Financial Tagging System (FTS) application, this system focuses on improving the financial reporting for specialty health care benefits. Mr. Srivastava serves as the Subject Matter Expert for the FTS application, and has been involved in the project since the inception. **Mr. Srivastava designs, implements, and maintains the FTS application, and as such has the most in-depth knowledge and understanding of the FTS internal architecture.** Mr. Srivastava’s **unique knowledge on the team of the customized batch framework, and Facets custom extensions specifically within FTS** helped in successful implementation, integration, and continuous functioning and enhancement of the FTS application.

In performing these duties, Mr. Srivastava acquired and applied specialized knowledge of the company’s procedures, processes, and technologies. Notably, his critical specialized knowledge of Optum’s processes, proprietary technologies and methodologies, and internal procedures is critical and provides Optum with a competitive advantage in the marketplace. Mr. Srivastava has emerged as an in-house **Subject Matter Expert (SME)** and a **Single Point Of Contact (SPOC)** in Optum’s products, employing them in complex solutions for Optum initiatives across key markets. Mr. Srivastava has been utilized as a key employee at Optum Global Solutions (India) Pvt. Ltd. and has gained an advanced level of knowledge of Optum’s proprietary applications.

Specifically, he performs the following specialized knowledge duties:

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| --- | --- | --- |
| **Specialized Knowledge -**  **Optum Global Solutions (India) Pvt. Ltd.** | | |
| **Specialized Knowledge Duty** | **Specific, day-to-day task involved in the completion of duty** | **Percentage of time** |
| Utilized specialized knowledge of Optum’s proprietary **United Health One (UHOne) 2.0 application, UHOne Facets Batch Framework, Financial Tagging System (FTS),** and other related Optum proprietary applications | * Designed, Developed, and modified highly specialized applications, software technologies, and systems to drive Optum’s user efficiency and overall business success; * Ensured all applications, software technologies, and systems meet Optum’s demanding standards for privacy and security, as required by Optum’s strict internal policies and industry-specific regulations; * Created efficient, high-performance enhancements to these proprietary Optum system enhancements that directly address and achieve specific Optum customer goals; * Conducted "Business Requirement walkthroughs" and discusses with senior-level stakeholders regarding the changes to the application; * Frequently interacted with application owners which provide him with the necessary knowledge and experience to develop a better understanding of the entire application; and * Led the preparation of technical specification documents and detail design documents for all requirement changes in the project.   **This duty required the Beneficiary’s specialized knowledge because:**  Mr. Srivastava was responsible for feasibility analysis of the requirements, and only a person with expertise on an application can understand the requirement and verify the business standard point. His experience equips him to give feasibility checks in stipulated timeframe. He was responsible for coordinating with the offshore team for the end-to-end development and single point of contact (SPOC) to communicate with business. He utilized specialized knowledge of Optum’s UHOne 2.0 Finance Process to design, develop, and modify highly specialized applications to drive Optum user efficiency and overall success. | 30% |
| Utilized specialized knowledge of these existing Optum systems to quickly and effectively design, develop, and implement new features that build on existing functionalities, including but not limited to integration the existing functionalities with new technology | * Designed and developed reporting as needed to summarize and analyze Optum system functionalities; * Developed the critical Facets Batch framework, Claims, Eligibility and finance applications within specified timeframes; * Created re-usable components and worked on UHOne-2.0 core components and successfully implement for Facets Billing and Receipt processing Batches; * Led the team responsible for launching critical healthcare products such as Health Allies Discount Cards, Dental, Vision and Healthiest You Products; * Researched and identified new functionalities that need to be added to enhance the Custom Frameworks; and * Guided and supported fellow team members and played a crucial role in reviewing deliverable components developed by the team in order to provide a 100% defect free delivery on time.   **This duty required the Beneficiary’s specialized knowledge because:**  He analyzed all simple, medium, and complex requirements, raises clarifications, and obtains user responses to confirm the scope of development. He prepared and defines the implementation approach and pseudo-code logic to meet the requirements. Upon confirming the approach, the technical requirements were translated into SQL scripts and Unit testing is performed. He used his specialized knowledge on Eligibility Intake, EDI interface, Faces batch framework, VB Scripts and Facets custom extensions using C# dot net both XCOM and embedded extensions to perform his development work. | 40% |
| Utilized advanced knowledge of Optum’s business and business processes to collaborate with Optum system users to build, extend, and enhance systems that accelerate efficiency and innovations across the organization | * Adhered to Optum version control, release management, and deployment protocols to distribute new functionalities to the user bases; * Satisfied Optum data accessibility standards by ensuring all Optum electronic information and technology is fully usable by people with disabilities; * Ensured compliance with Optum’s internally-developed software development life cycle protocols and ensures project priorities are recorded and satisfied according to those protocols, raising any risk factors to the appropriate Optum project management team; and * Utilized vast experience over MULE API development and FXIs, to build Mule domain framework.   **This duty required the Beneficiary’s specialized knowledge because:**  He ensured these applications meet Optum's demanding standards for privacy and security as required by strict internal policies and industry-specific regulations. He played a vital role in working with Business and Operations team for the New Product and their launch in the market and continued to develop tools, such as Template Express, Automated Member Load, Deployment Utility, Facets Batch framework and Mule Domain framework. He was responsible for tending the concerns raised by the QA team and taking necessary action. He facilitated all Optum quality assurance protocols, including user acceptance testing, by quickly resolving issues and providing all required metrics and data, including issue tracking. | 10% |
| Utilized expertise in Optum systems to constantly improve functionality, reliability, testability, availability, latency, scalability, and efficiency | * Ensured these proprietary systems satisfy Optum’s rigorous internally-defined technical requirements for performance, resiliency, availability, and scalability; * Acted as the communication liaison between business and development teams; * As the senior most resource in the team, regularly conduced training sessions to transfer knowledge to other team members and to improve their competency in UHOne facets architecture; * Attended test case walkthrough and provides suggestions for validating all scenario; * Assisted the QA team in creation of test data in all scenarios based on the requirement; and * Provided support in creation of test data for all the scenarios and provide the execution steps to the QA team for testing the process flow.   **This duty required the Beneficiary’s specialized knowledge because:**  Mr. Srivastava updated the business partners, Application Leads and Solution Architects on the project’s progress and discusses any potential issues affecting the project implementation. He has extensive knowledge of UHOne business and has been very efficient during regular interactions with the onsite managers and the business representatives to convert business need into technical requirements. He was also involved in the development of many reusable components that helps the team in their day-to-day activities related to the development/delivery. | 10% |
| Utilized hands-on work experience background and specialized knowledge of Optum technology and products, provided post-deployment support, and quickly responded to and resolved unexpected service problems in production | * Facilitated all Optum quality assurance protocols, including user acceptance testing, by quickly resolving issues and providing all required metrics and data, including issue tracking; * Resolved all the production deployment and post-deployment issues; and * Provided post deployment support in the form of business change requests and ensures that all the required processes and standards have been followed to ensure that high quality deliverables to the business users.   **This duty required the Beneficiary’s specialized knowledge because:**  Mr. Srivastava has worked with the UHOne Facets from day one, which gave him a firm understanding of the processes used in almost all the modules of UHOne Facets. He worked with the applications support team and assisted them on production issue, bug fixing, and support production deployment. He provided post-deployment support in the form of business change requests and also ensures that all the required processes and standards have been followed to ensure that high quality deliverables to the business users. | 10% |

Additionally, during his time at with the Optum India subsidiary, Mr. Srivastava served as a Subject Matter Expert with regard to the UHOne 2.0 application, UHOne Facets framework, and the FTS system technologies. Notably, Mr. Srivastava was relied upon to design the Facets Batch framework from scratch using UHOne 2.0 proprietary knowledge. In order to perform the previously mentioned specialized duties, a resource requires a fundamental and deep understanding of the UHOne 2.0 internal architecture, its role within the entire Optum network, and how the application’s data is utilized by business and operations teams. It requires extensive hands on experience on Facets core batches and detailed functional and technical view of the major applications modules that interact with UHOne Facets applications. Over the past several years Mr. Srivastava has interfaced with numerous System Architects, Analysts, Developers and Business users. His work with these different teams has provided him with a thorough understanding of the data flow between claims, finance and enrollment modules.

Mr. Srivastava has dedicated his time at Optum specifically working within Optum business requirements and healthcare domain to build the proprietary UHOne 2.0 and Dental Facets system from scratch. Within the Dental Facets system Mr. Srivastava specifically focuses on FDRI (Financial Data and Reporting Improvement Program) to improve the accuracy and automation of the financial reporting for Specialty Benefits. This project was created to handle a subset of all the changes under the FDRI program which includes creating and sending membership transactions to financial tagging System (FTS). There is a complex algorithm that runs in the background to ensure that the all retroactivities that has been happen in current rolling period should have been reported to General Ledger.

An Application Developer (Software Engineer) outside of UnitedHealth Group would have no knowledge of the UHOne 2.0 application, UHOne Facets framework, and the FTS system technologies as these projects are proprietary and interfaces with other in-house proprietary systems.

Below are some of the critical project assignments which Mr. Srivastava has worked on, which has increased the productivity of end users and helped the Company stay competitive in the marketplace:

* **Health Allies Discount Card (“HADC”):** HADC is a company initiative that was created in response to the Affordable Care Act. The HADC that is launched in 2017 as a simple plan where the consumer can avail discounts at hospitals, clinics, pharmacies, and other healthcare providers. The HADC initiative has an enrollment of approximately 10,000 customers that were all set up on Facets using Real time interaction with the Estore Enrollment portal. This enhancement increased gross sales to over 580,000 new members.
  + This was one of the first products launched by UHOne in 2017, in which Mr. Srivastava created the initial development, review, release and deployment standards. He also created the architecture, functional design and baselined the Facets Batch framework and Talend framework from its scratch and successfully developed, tested and deployed into production. During these changes, over 30 different applications were created to support Health Allies Discount Card, along with designing and implementing new ISL services to share and receive eligibility, billing and policy details. Mr. Srivastava developed Template Express and Deployment Utility tool to introduce another layer of validation and code review. He also streamlined the code management process and successfully design and implemented GIT flow workflow to govern the code management within the team.
* **Facets UHOne Finance Transactions Application for EFT and CreditCard:** This is an application that stores the premium amount to be paid by the subscriber and the premium actually paid by subscriber. This process sends an invoice to the subscriber after s/he pays the premium and loads the paid amount into FACETS. It maintains a balance of due amount and paid amount. This process is critical as it lets the subscriber pay the actual premium to the insurance company in order to maintain an active policy. The policy holder enrolled on UHOne products through Facets can make payments through checks, EFT or Credit Card. When a customer requests to pay their premium payment through a third party bill payment, and the third party bill payer sends a deposit file of the subscriber's payment detail to Facets, the system then uploads the premium payment file every business day. The system accepts and applies the funds accordingly.
  + Participates in PI Planning and grooming sessions to discussed with business partners regarding the changes to the application and does a feasibility analysis of the requirements, Incoming feed and output file layout.
  + Prepared and defined the implementation approach and mapping logic to meet the requirements of EFT and **Credit Card** Premium Extract Process.
  + The technical requirements then translated into an ETL jobs and the feed will converted into a NACHA format output extract.
  + Outlined a process for EFT and **Credit Card** file transmission to the bank, so subscribers enrolled in EFT and Credit Card will have their accounts automatically drafted for premium amount due.
* **Membership Maintenance Application:** The Membership Maintenance service provides the ability to add subscriber and members and their related data to the UHOne Facets database. All operations within this service group have the ability to return updated records in the output if they are requested via the <RTRN\_COLL>. This is Facets FXI and web services based application which involved receiving/sending and loading the membership information into facets.
  + This was one of the most complex and crucial projects in 2017, in which Mr. Srivastava created the architecture, functional design and baselined the process from its scratch and successfully developed, tested and deployed. During these changes, over 150 fields were exposed to external portals to store online application data, along with designing and implementing new micro services to store plan, product, billing and member demographics details. Mr. Srivastava introduced another layer of validation for the bank and address data for the first time before loading it directly into Facets, which has improved the quality of solution being delivered to customers.
* [please describe 1-2 additional projects you have completed, highlighting your role in the project.]
* **Facets Payment Integrity:** This application identify post adjudicated but pre-paid claims in Facets and send those claims to [PRONTO, a third party repricing engine], collect results from [PRONTO] and to update [PRONTO’s] recommendation back into Facets repository. This project is intended to align a batch interface between Dental Facets and [PRONTO] to be scheduled and executed nightly, within the current batch cycle to support identification, extraction and transmission of claims meeting the selection criteria.
  + Facets Payment Integrity application is implemented to standardize the Dental Claims Utilization Review process which was developed by Himanshu in-house and provided business cost saving of $5.5M annually. Mr. Srivastava Involved in the complete SDLC (Software Development Life Cycle) of the application, including: requirements analysis, design, development, and delivery, Interacts with Business and Solution Analyst team and understanding the business requirements in business walkthrough. Researches and evaluates alternative solutions for complex business requirement. He worked closely with project management, development and quality analyst team to provide training and necessary support needed for better understanding of the business processes, frameworks and requirements.
* **Optum’s Claims Common OnRamp Application.** This application receives claims submitted by service provider or the insured and retrieves details of services rendered by service provider and calculates the amount to be paid to the Provider for the service performed. Using this information and additional data from Facets, which is highly customized for UHOne 2.0 process. The application generates the Provider Remittance Advice and Explanation of Benefit for Providers and Patients respectively. This application informs the system the cost needed to be paid to the Provider or the Patient to settle a claim.
  + This is one of the most complex and critical application, which was developed by Mr. Srivastava in-house. This application is estimated to generate revenue of approx. $500 Million. Mr. Srivastava prepared and defined the implementation approach and mapping logic to meet the requirements of Onramp Process. The technical requirements then translated into ETL jobs and the feed will converted into a pipe delimited files. Almost 20 different feeds were transferred and received from several up and downstream applications. He worked closely with project management, development and quality analyst team to resolve all open IRAADs and maintaining the development status reports. When needed, interacting with business analysts to understand and analyze business processes, plans and requirements.
* **IVR Inquiry Application:** The Interactive Voice Response (IVR)) services provide the ability to interact with the callers, gather the required information from UHOne Facets database and route the calls to the particular appropriate recipient. The service has ability to share the eligibility, premium, benefit and claims level details to the user while gather the input and responses through spoken words with the voice recognition. The input is then translated into facets readable format. All operations within this service have the ability to return back the success/failure acknowledgement. This is Facets FXI; IVR and micro services based application which involved receiving and sending information from facets.
  + This was one of the key initiatives in terms of speed to market goal of UHOne projects, Mr. Srivastava worked with Business, Configuration and Project management team to understand the complete requirement of this process and suggested the micro-service based architecture for fast paced development. During these changes, over 200 fields were exposed in a periodic manner to IVR systems including enrollment, premium, benefit and claims information for smooth interaction with caller. He has also provided on the job trainings to IVR resources to understand the REST API development standards IVR application architecture and flow. Mr. Srivastava also developed mule event logging framework to log each IVR transaction and help track down issues easily using event logs tables, which has improved the turnaround time for any defect fixes.

While working on the above projects, Mr. Srivastava’s specialized knowledge, skills, and tools have helped the Company to remain competitive by delivering quality products on time to markets. Mr. Srivastava has UHOne 2.0 process knowledge in delivering critical and complex applications on time, which helped greatly in speed to market for the project. While working on Optum’s proprietary agile methodology (OSAM) he developed many applications which helped in launching products like HADC, Vision, Healthiest You, and Dental Gen3. Mr. Srivastava is trained and certified in AHM250 and OSAM, which increases his US healthcare business knowledge and helps the team with any business requirement related to UHOne 2.0 process. Mr. Srivastava has been working in this project since inception and he has developed many applications currently in production. After decommission of Affordable Care Act, UHOne business requirement was to launch simple and small products with speed to market. While working on this initiative, Mr. Srivastava developed applications including Batch Framework, Stepwise, IVR, HPG2 Policy Packet, Enrollment APIs, ACH and Credit Card applications to help launch products into the market in rapid production. He has implemented various development framework and techniques, including Facets Batch framework, Mule Event logging and domain projects, Automated Member load and Standard Checker over the past three years, which have resulted in an overall savings of $1.5M. This led to timely delivery of the UHOne application to production and ensures UHG remains competitive in marketplace. All of the above changes contributed towards budgetary optimization, which in turn led to a healthier stock value and improved Optum’s image in the marketplace.

Mr. Srivastava acquired his specialized knowledge in the application and advanced knowledge in the Optum’s cutting-edge healthcare technology projects through a combination of hands-on work experience and by obtaining professional training on Optum specific processes and procedures. The table below describes the trainings that Mr. Srivastava has attended during his tenure in Optum:

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| **Training Name** | **Purpose** |
| UHOne Facets Modules | This training helped Mr. Srivastava gain in-depth knowledge of UHOne modules like Claims, Finance, Enrollment and Commission. This helped Mr. Srivastava be self-dependent in understanding business scenarios and requirements while developing applications using various modules like Claims, Finance, Enrollment and Commission. |
| UHOne Architecture | This training comprised of UHOne business process flow, environment architecture, Business Rules Configuration. This training was very fundamental and lack of this skill will hinder development and delivery speed for any application. This training helped Mr. Srivastava gain skills and concepts to develop application dynamic and scalable which once developed will require lesser manual intervention. |
| CI/CD | This training detailed the process and documentation creation required for deployment of developed applications. Once Mr. Srivastava develops an application, he must follow UHOne’s guidelines to deploy it in various environments like Test, Stage and Prod. This training detailed all the steps and processes needed for an application to go in production. |
| MuleSoft (Integration and API) | This training was for creating Mule APIs. Mr. Srivastava learned with hands on work on how to create APIs which is used for working with FACETS FXIs. FACETS APIs are needed when we want to customize FACETS for UHOne data in real time. As per project requirement Mr. Srivastava worked on creating APIs and mule framework. |
| Jenkins | This training taught an application developer how to create Jenkins Jobs for automated deployment of a feature when ready. This Training helped Mr. Srivastava understand and use Jenkins applications and how to use them to deploy Talend, Database, Mule applications independently. By gaining this knowledge and experience he can deploy his applications to various environments and also teach his teammates the same. |
| Optum Scalable Agile Methodology(OSAM) | OSAM is Optum’s proprietary Agile methodology to meet organizations’ requirements and software development cycle. By undergoing this training, Mr. Srivastava gained insight of Agile methodology and processes that helped him design, develop, test and deploy various applications, which were complex and time critical. By the help of this training he was able to lead the scrum team and drive the members to achieve the delivery target within timeframe. |
| AHM250 | This was a certification training that taught US healthcare concepts from basic to advanced level. This helped gave an in-depth understanding of how the healthcare products and plans work. This training also helped Mr. Srivastav gain concepts of Subscriber, member, Provider and UHOne 2.0 claim process flow. |
| Talend | This training was for creating ETL jobs. Mr. Srivastava learned with hands-on examples how to create ETL jobs, which is used for working with custom batches and data extraction in facets. Mr. Srivastava worked on creating initial development framework for Talend jobs. |
| Onbase | This training helped Mr. Srivastava gain in-depth knowledge of Onbase tool which helped us capturing important information into one system; managing data, documents and processes; integrating with our existing systems; and providing instant access to everyone who needs it. |

Throughout Mr. Srivastava’s involvement in the UHOne 2.0 application, UHOne Facets framework, and the FTS system technologies, he has served a vital role in many major program releases in this application. His experience and leadership in these the UHOne 2.0 application, UHOne Facets framework, and the FTS system technologies projects have given him the experience and specialized knowledge necessary to be the UHOne 2.0 application, UHOne Facets framework, and the FTS system technologies Subject Matter Expert. Some of the program releases Mr. Srivastava has impacted are:

* Financial Data and Reporting Improvement Program (Cost $80 million)
* Health Allies Discount Card (“HADC”) (Cost $9.1 million)
* Facets UHOne Batch Framework for Claims (Cost $25 million)
* Facets UHOne Eligibility and Enrollment Application (Cost $8.5 million)
* Facets IVR Inquiry Services (Cost $8 million)
* Facets UHOne Finance Transactions Application (Cost $15 million)
* Facets Xpression Policy Packet (Cost $ 4.5 million)

Additionally, due to his vast experience working with Optum’s the UHOne 2.0 application, UHOne Facets framework, and the FTS system technologies, Mr. Srivastava was instrumental in mentoring new team members and developed multiple tools to support the UHOne 2.0 application, UHOne Facets framework, and the FTS system technologies and their users:

* **Automated Member Creation**: This process is used to create data use this process to create subscriber for or claims load process as well with specific name and address information. Savings: $450K
* **MUnit Framework**: MUnit is a Mule application testing framework that allows us to easily build automated tests for our integrations and APIs. It provides a full suite of integration and unit test capabilities. Savings: $120K
* **Event Logging Framework**: This Mule Services framework is used to perform Event Logging in DB to reduce the Heap Dump issue and help track down issues easily using event logs tables. It also provides code reusability. Savings: $150K.
* **Mule Domain Project:** This project allows multiple development teams to work in parallel using the same set of reusable connectors. Defining these connectors as shared resources at the domain level allows the team to help us to reduce the infrastructure and maintenance cost per year. Savings: $250K.
* **Generic outbound router:** This router is a reusable process to perform file transfers from NAS to SFTP or ECG, and reduced the redundant codes. It also helps us reducing QA and dev efforts. Savings: $167K
* **Standard Checker:** Checks for the Standards that needs to be followed while creating a Database component and Mule APIs. Savings: $300K
* **Template Express:** This tool is used to generate SQL scripts, XML Files, Rollback and control scripts as per the requirements. Savings: $250K
* **Dynamic Archival Process:** This process is used to archive data using dynamic queries clubbed into a single component Stored procedure, which also enables code reusability. Savings: $350K.
* **Deployment Utility**: This is the light weight windows application to compile and deploy different database components and verifying the results. User can compile, deploy, verify, create a copy and share the results. Savings: $200K

In sum, Mr. Srivastava has become an expert on the UHOne 2.0 application, UHOne Facets framework, and the FTS system technologies, and is the most experienced and knowledgeable resource for these technologies. He is considered to be a critical resource and responsible for all the successful releases in the UHOne 2.0 application, UHOne Facets framework, and the FTS system technologies. He has gained advanced knowledge that is outstanding and noteworthy as compared to others and has made incomparable key contributions to the UHOne 2.0 application, UHOne Facets framework, and the FTS system technologies and their users, leading to Optum’s business need to temporarily transfer Mr. Srivastava to its U.S. location to ensure the timely execution of the upcoming implementation projects.

**Conclusion**

The information presented in detail above for Mr. Srivastava’s position abroad evidences the more than one-year specialized knowledge. Due to the nature of Mr. Srivastava’s work assignments, his knowledge and experience with Optum’s products, applications, technologies, methodologies, and frameworks and Optum’s advanced processes and procedures could not be gained in an academic setting. Instead, the acquisition of such knowledge requires a rich background in Optum’s product offerings coupled with over 74 months of direct experience as an Optum specialized knowledge employee. Mr. Srivastava’s experience with the Optum organization provided him with in-depth knowledge and understanding of Optum’s corporate philosophy, operations, and products that cannot be found in the general workforce. As such, we respectfully request that you favorably adjudicate the L-1B petition on behalf of Mr. Srivastava.

Sincerely,

Santosh Kumar Yadav

Manager Software Engineering